

Buyer Qualification Form



CARIBBEAN
HOTEL & TOURISM
ASSOCIATION

CARIBBEAN MARKETPLACE

January 16 - 18, 2011 | Montego Bay Convention Centre, Jamaica

Presented by Jamaica, Mastercard & Virgin Holidays

Buyer participation at Caribbean Marketplace is by invitation from CHTA and companies that are not included in our data base must go through a qualification process to ensure that the company is a tour operator or wholesaler. This qualification process enables us to filter the attendance so that companies selling products to suppliers or hoteliers do not attend the event. The primary objective of this event is for tour operators/wholesalers to negotiate room rates for their packages.

General Information

Company Name:

Primary Contact Name:

Phone Number:

Email Address:

Website:

Items Required for Qualification

1. Brochures with packages (similar to those that will be negotiated at the event)

2. Detailed description of your business

3. Objectives for attending Caribbean Marketplace

4. List of the Caribbean hotels with whom you have contracts

You may submit this information on a separate piece of paper if you need more space.

For any additional information, please contact:

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